## **Role Profile - Credit Controller**

Purpose	Key Relationships
To be responsible for credit control and debt collections in line with agreed policies, within a robust framework of overall credit control. Have a strong ability to manage difficult and sensitive debt situations whilst implementing the credit policy of the Society and minimising overdue debt by achieving daily targets and meeting SLA / KPI's.	Colleagues from across the Society, third party providers, bank relationship managers, finance, operational managers, sheriff officers or court officials, auditors & accountants, HMRC Primary internal contacts - Finance and Operational managers Primary external contacts - Debt collection agent, Customers, Sheriff officers, court officials

Key Accountabilities	Measures of Success	Experience/ Qualifications Required
<ul> <li>Regular communication with key internal customers on important issues impacting credit control and wider processes</li> <li>Escalation of business critical issues to Purchase to Pay Manager</li> <li>Deliver a service which meets the agreed SLAs / KPIs, and continuous improvement</li> <li>Ensure work is delivered in line with agreed processes and procedures for: <ul> <li>Effective debt and litigation management</li> <li>Negotiation of debt repayment plans with customer</li> <li>Effective handoff to and from debt collection agencies</li> <li>Repayment plan monitoring</li> <li>Returned payments</li> <li>Credit terms reviews</li> <li>Debt recovery processes</li> <li>Maintain effective records to ensure all dealings with customers are recorded</li> <li>Process payments received as part of debt chasing activities (e.g. Credit card payments)</li> </ul> </li> </ul>	<ul> <li>Debt levels / debt collection metrics</li> <li>KPI's, SLA's and personal objectives achieved</li> <li>Positive colleague feedback</li> <li>Accuracy of work</li> </ul>	<ul> <li>Good telephone manner</li> <li>Account reconciliations excellent analytical, communication and IT skills</li> <li>Excel - Production of pivot tables and vlookups</li> <li>Ability to manage difficult and sensitive debt situations</li> <li>Experience of working in a demanding environment</li> </ul>

This paper is for discussion purposes only and is not a record of a formal proposal or decision

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